

"DO THE DROP" - How to use the Silver Liberty

By Bernard vonNotHaus
The Idaho Observer
January 15, 2003

The most fun you can have as a contemporary contrarian is to engage in peaceable commerce using real money. However, the question still persists: "How can I use Silver Libertys? As use of the \$10 silver rounds increases (because it is fun, profitable and helps the economy) dedicated folks are discovering creative means to increase public knowledge and acceptance of them. Below are some excellent tips on how to have fun, make money and teach people how to keep what they earn by using real currency.

If you are a Redemption Center (RC) who is using Silver Libertys in exchange for goods and services, "Do the Drop!" What do I mean? Well, if you have ever dropped a Silver Liberty into someone's hand you would know because you have seen the person's eyes light up as they connected innately with intrinsic value.

Simply ask someone to hand you a Silver Liberty or pick one up from a counter. Then have someone drop a Silver Liberty in your hand from about three inches above. It is magic! No matter how you are using The Liberty Dollar, "Doing the Drop" will increase your fun and acceptance of the coin as a medium of exchange.

In discussing "The Drop" with Chris Athanas, one of our most flaming RCs in Austin, Texas (of course), he shared this testimonial on how he spends The Liberty Dollar with me. Chris said:

1 am amazed that people don't try to spend the money. Even people who are RCs seem to be reluctant... the money is MEANT to be SPENT!
Here's what I do. It is really easy and it is accepted 95 percent of the time when I follow this simple procedure.

First, I never use a Silver Liberty alone unless the total is greater than \$5 and less than \$10. If the total is greater than \$10, I mix the Silver Liberty with Federal Reserve Notes (FRNs). I use more than one Silver Liberty per transaction, no matter the amount.

When FRN's are mixed with Silver Libertys, the acceptance rate is nearly 100%. I've only been refused once out of hundred of transactions.

Second, when I get to the cashier, I say "I have the paper, [show them the FRN cash], but I would like to pay with silver." I then drop the \$10 Silver Liberty in the cashier's hand.

Now wait. [This is very important. - Editor].

If is someone in line behind you, and the cashier takes longer than 20 seconds, sometimes the person behind you will offer to buy the Silver Liberty from you. Yes, right there. And many times that person will ask you for more and get all you have in many cases.

This has happened to me about 15 times. I think this is low because I usually only use Silver Libertys when there is no line, so the cashier can look at it with as much time as they need.

When they ask "Is it real?" I always answer: "Yes, one ounce of silver, 10 dollars." Let them look at it as long as they like. Do not rush them. Just stand there and wait, patiently. No need to smile. Just stand there and wait. If they hand it back immediately, ask them politely to let the manager look at it.

If they ask, "Where did you get it?" my first answer is, "From a friend who collects them, but I like to spend them." Smile. This lets them know it's inherently valuable and that some people collect them and some people spend them, in just one sentence. It also lets them know that you're not crazy to spend this money and there are others doing it too.

Another question "Are you sure you want to spend this?" Answer: "Yes, I am sure that I want to spend it."

If they ask, "Where can I get them?" Tell them "FROM ME! Or from the phone number on the Silver Liberty." This is when I give them my card [or the NORFED Info Card]. Cards are very cheap these days, and are essential to build trust for the people to accept it.

I have spent over \$10,000 of the currency this way over the past three years. It's been a lot of fun, but it takes some courage to get over the initial fear of rejection for actually using real money again. It's been a long time since we have been able to do this, and it gets easier with practice.

Only twice have I gone into a place where I had previously spent it and had someone not want the currency anymore. They have been somewhat angry, but when I ask them to give me any and all of the Silver Libertys back and I will give them \$10 in FRNs for each one, right then. Only one person actually gave them back. And his co-worker bought it back from ME, RIGHT AFTER—Go figure...

Lately Chris is telling people, "Banks don't take it-but people sure do!"

Regardless of how you choose to use The Liberty Dollar, never misrepresent the currency as U.S. currency or legal tender. Exercise KISS (Keep It Short & Simple). And please read the story below regarding the Secret Service calling an RC.